



## **Company Background**

Emagined Security, a privately owned and operated company, has been helping organizations with their security needs with an excellent track record of success since 2002. The company is comprised of 40 senior information security professionals in the industry, with an average of 15+ years of experience. Consultants have varied and diverse backgrounds in information security with high levels of knowledge, industry certifications and practical experience.

Emagined Security was created to offer corporations a comprehensive array of sophisticated, adaptive security solutions that include both consulting and managed services. In support of this initiative, Emagined Security has built a highly talented organization specializing in information security consulting. The Company focuses on securing business solutions by providing a full complement of proactive, real-time, reactive, executive advisory, license advisory and support security services to global institutions, major corporations, and other smaller organizations, while providing a fully business-driven approach.

## **Company Experience:**

Emagined Security's commercial clients cover a wide range of industries, but are primarily from the high technology, healthcare, pharmaceutical, energy and financial industries. The company prides itself with quality of work demonstrated by sustaining long-term client relationships with an average tenure of five years. This strategy has proven effective and allows the company to provide the attention and strong work ethic direly needed when addressing our clients' critical security issues and needs.

The company has demonstrated a commitment to excellence over the past eight years by delivering a variety of security services to our clients. These services include:

- Ethical Hacking
- Assessment & Design
- Privacy & Compliance
- Strategic Planning
- Configuration Reviews
- Security Education
- Incident Planning, Response & Recovery

- Cyber & Security Litigation Support
- CISO On-Demand
- Corporate Strategy
- Cloud Computing Strategy and Architecture
- Security Advisory Services for Mergers & Acquisitions
- Cost Reduction & Consolidation Consulting
- Comprehensive Audit Services
- Regulation Planning
- Acquisition & Implementation Services
- License Adequacy Evaluation
- Vendor Support Services
- Project Management
- Secure Web Application Development
- Implementation Services
- Analytics & Automation
- Information Security Training & Awareness

## **Talent:**

Emagined Security delivers quality unparalleled security services to the community. In support of this initiative, the company has built a highly talented organization that specializes in security consulting with a focus in high technology, healthcare, pharmaceutical, energy and financial industries. Emagined Security prides itself with only utilizing well-known and respected individuals within the security community with an average over 15+ years of security experience. Emagined Security consultants are industry experts and come to us by invitation only.

Understanding that all organizations large and small have complex needs, Emagined Security consultants subscribe to exceptional high quality standards and keep them foremost in their dealings with clients. Emagined Security ensures excellence in its services by emphasizing that only performance of the highest caliber meets our standards. We tolerate nothing less. We review our work continuously, and have senior staff or management review all results and products.

Emagined Security offers consultants with high levels of knowledge, multiple industry certifications, and practical experience. Emagined Security Executive Consultants have had extensive experience as former CISOs, CSOs, and CTOs at various enterprise level organizations. Our clients have come to know that working with Emagined Security is a low risk, cost-effective way to develop and secure new business initiatives or increase security in an existing heterogeneous settings with distributed technologies.

Among our network of 40 seasoned (and in many cases, well-known in the industry) consultants, Emagined Security assigns each client a dedicated Relationship Manager. The Relationship Manager works with the client to assess its unique business practices and performs a thorough assessment of their organization's IT infrastructure. The Relationship Manager affords business and project continuity to ensure that engagements are cohesive and business relevant. Furthermore, the Relationship Manager creates an Emagined Security internal presentation to educate all consultants assigned to the client engagements to ensure that specific client business, regulatory, industry, security, and privacy requirements and needs are understood prior to beginning any work efforts.

## **Business Partnerships / Relationship Manager:**

Emagined Security partners with its clients to help them effectively manage IT risk in today's dynamic business environment. Each partnership is designed to span multiple years and support organizational growth.

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Emagined Security recognizes that in today's environment funding and management support issues are pervasive. These client issues become our issue as well. The Relationship Manager is chartered with supporting these business efforts. Emagined Security's relationship managers have strong hands-on experience in supporting project funding efforts including creating management presentation and creating valued metrics that measure success and changes in:

- Financial: ROI, revenue growth, revenue, cost savings, metrics, etc
- Customer: Customer satisfaction, market share, new customers, value add services
- Internal: Quality control, time-to-market, operational efficiency
- Learning and Growth: Employee satisfaction, training, skills development

Emagined Security has the ability to scale quickly and efficiently to provide clients with the rapid response required by best-in-class organizations.

## **Summary:**

Emagined Security prides itself in maintaining a personable organization with all the necessary formalities to service enterprise-level clients as well as our smaller clients, some of whom may have even more complex and custom security needs.

In summary, we continually exceed client expectations by exuding the following characteristics: Partnering with our client base:

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- Maintaining multi-year client relationships
- Serving primarily enterprise clients
- Dedicated relationship managers
- Investments made in learning client businesses

## **Maintaining a highly talented organization**

- Averaging over 15+ years of security experience
- Maintaining an elite team of over 40 experienced security consultants
- Consultants include former Fortune 100, C-level, Big Four Accounting firms, etc.

## Exceeding business expectations

- Mean time to signature for contracts: < 24 hours
- Average time to response for invoicing requests: < 5 hours
- Emagined responds to emergency calls 24x7x365
- Delivering high quality at extremely competitive prices
- Frequently beat complete bids by over 30%
- Exceeds expectations on all satisfaction surveys